

Nexifyr At A Glance

1

Global Recruiting Solutions And Services Firm
Focusing On talent, people and processes



2

Trusted Partner with Global Companies
Supporting lifecycle Of recruitment processes



3

Proven Track Record in providing End To End solutions
By leveraging its experience in recruitment and coaching



Company Attributes:

- 1.Think Global
- 2.Integrity
- 3.Customer Focus
- 4.Continuous Improvement
- 5.Delivery Excellence
- 6.Value The Employee



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Long-Term Strategic Relationships
90% Business From Repeat Customers

Customer Offerings

**Seamless
Operation**

**Syncing
Business
Culture with
People**

**Going Beyond
the obvious**

**Multi level
assessment
of candidates**

**Better than
conventional
recruitment
process**



**Incredible
experience in
hiring and
coaching**

**Passion for
people and
processes**

**Customer
Centricity**

**Focused
Approach**

**Starting
small and
scaling with
the business**



**Mission :Becoming your first
choice for everything talent,
people, and processes.**

**Vision :To be known for
delivering quality resources at
reduced delivery times.**

Key Differentiators

Effective and
customized
screening

Hiring for today's
need and tomorrows
vision for your
organization

Customized
recruitment strategies

End to End assistance
in the hiring process

Successful Placements
continuous client
satisfaction

Very close research
on project at hand

Cost and Cycle time
advantages



Management Team

Founder Ritu Mehta

A Certified Career and Life coach helping businesses build and grow their teams by providing strategic recruitment planning, customer relationship management and performance management solutions



Co Founder and Director Srishti Singh

An entrepreneur and leader having a proven track record of successfully working with the HR and financial services industries. Passionate and focused on bringing value addition to businesses through talent acquisition, development and management



Designated Recruiter



**On demand scaling of industry expert
recruiters**



**Mapping recruiter skills with business
requirements**



Logos



Services Landscape



- Absorb Role's responsibilities and Measure of Success and create a Candidate Persona
- Understand the culture and read between the lines

- Search and Match for the best fit
 - Own Database
 - Own Network
 - Referrals
- Companies in similar domain with similar product and services

- Assessment and evaluation of profiles
- Various discussions by different recruiters of Talent Folks Team at various stages to understand the personality and person behind the resume

- Assistance in scheduling all rounds of Interview meetings
- Make sure no surprises and No No-shows

- Assistance in negotiating compensation and joining formalities
- Engaging candidates and keeping them updated till they join and settle down in the new role.



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Recruitment Gathering – Services Landscape

**Thorough understanding
of the role**

**Creation of candidate
persona matching the role**

**Understand the culture of
the organization**

**Multilevel screening to
send you the candidate
that syncs with the
organization culture**

**Sending you sample
resumes to clearly
understand the level of skill
set required**



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Sourcing— Services Landscape

Search and match the best fit. Thus reducing the number of candidates interviewed by you.

Sourcing through various channels. Providing a good resource at the right place.

Search for candidates at the required location

Leveraging on skilled recruiters with 8+ years of experience in candidate sourcing

Ability to source for multiple openings either for the same job role or multiple job roles



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Shortlisting– Services Landscape

Thorough assessment of profiles

Multilevel screening before the profile is sent to you

Shortlisting not only based on education and skills but also based on attitude toward work and ethics

Shortlisting based on the level of skill set required

Shortlisting 2 to 3 candidates as early as within the first week to speed the recruitment process



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Interview – Services Landscape

**Continuous support
throughout the
recruitment process**

Minimizing no shows

**Continuous improvement
mapped to your business
requirements**

**Healthy acceptance of
feedback about profiles
sent for interview**

**Working closely with your
team to build upon your
interviewing strategies**



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Job Offer– Services Landscape

**Continuous support in
negotiation of salary**

**Assisting candidates till
they settle down**

**Assisting candidates with
joining formalities**

**Supporting candidates to
stay with your
organization for long
term post joining**

**Replacement of candidates
in case they leave within the
stipulated time as per
agreement**



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Coaching Services

Continuous guidance and support to director and C-Level employees

Career Coaching

Life Coaching

Supporting the top level employees to perform without feeling the burden of work life balance

Understanding the importance of top level employees in an organization and nurturing them to grow seamlessly with the organization



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Thank You

Gunjan Bhandari
Growth Manager

PH: +91 9022489503

Website: <https://nexifyr.in/>